

Pedro S. Ribeiro de Oliveira, FCI Arb

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Summary – Arbitrator, mediator, and panellist on dispute boards with thirty years of experience providing legal department services to multinationals without in-house lawyers in Brazil. Worked for 14 years as an outsourced in-house lawyer for the engineering company of the Fiat Group, five of which in secondment, coordinating the company's establishment in Brazil; drafting, negotiating, and managing various types of international and domestic contracts and related claims (v.g., EPC, EPCM etc). As a partner in a law firm, directly advised top executives of companies such as Petronas Lubrificantes (for 15 years), Fiat Automóveis (for 10 years), and Joy Mining (for 10 years) in the daily legal management of these companies, drafting and negotiating contracts, and civil, commercial, and tax litigation, arbitration, mergers, and acquisitions.

Education:

- Bachelor of Law from the Federal University of Minas Gerais - UFMG, in 1990, where I served as a teaching assistant in the Commercial Law department for two years.
- Postgraduate with merit from SIA - Queen Mary University of London (PgDip, level LLM) - “International Commercial Arbitration and Arbitration in International Construction Contracts” - December 2015
- Postgraduate in Administrative Law, Brazilian Institute of Education, Development and Research - IDP, 2025
- Mediation: trained by the American Arbitration Association, the New York City Bar (Approved under Part 146 of New York State Unified Court Office of ADR Programs), the International Institute for Conflict Prevention & Resolution (CPR), and JAMS International (by invitation).
- Certified by the Dispute Board Foundation to act in contractual disputes related to the 2016 Olympic and Paralympic Games.

Recognitions:

- Among other recognitions, is one of the two Brazilian professionals ranked by Leaders League in both arbitration and mediation since 2022.

Experience:

Arbitration

- Fellow and Faculty at the Chartered Institute of Arbitrators (CI Arb), London since 2015.
- Distinguished Neutral on the Global Panel and the Commercial Panel of the International Institute for Conflict Prevention & Resolution (CPR), New York.
- Former member of the Brazilian Committee of the International Chamber of Commerce (ICC).

- Former member of the IBA Arbitration Committee.
- Member of the Brazilian Arbitration Committee (CBAr).
- Among notable cases, serves as an arbitrator in an ongoing public concession dispute at the ICC, in three arbitrations concerning the development and incorporation of hundreds of residential and commercial properties, in M&A arbitrations in the automotive industry and public transport concession, and in greenfield project arbitrations in the mining industry.

Mediation

- Member or fellow of the aforementioned institutions.
- Among recent notable cases, mediated corporate disputes in the electronics industry, in a higher education sector, and the healthcare sector; mediated commercial disputes in the retail services and in the construction industry.

Dispute Boards

- Member of the Dispute Resolution Board Foundation, the Society of Construction Law, the Brazilian Institute of Construction Law (IBIDiC), and the International Bar Association (IBA): Committees of International Construction Projects and Arbitration (until May 2019).
- Served as one of the reviewers of the DRB regulations for CREA-MG and was invited by ANTT to discuss a project for the adoption of DRB in public administration contracts.
- Among recent notable cases, chaired the Adjudication Committee in a project for the resettlement of a community relocated due to an environmental disaster in Mariana, MG.

Partner

Belo Horizonte e São Paulo

Advocacia Pedro Ribeiro – Arbitration and Mediation

Since June 2015

- Arbitrator, mediator, and consultant in arbitration, mediation, negotiation, and Dispute Resolution Boards.

Of counsel

São Paulo, Belo Horizonte e Rio de Janeiro

Sacha Calmon Misabel Derzi Advogados - www.sachacalmon.com.br Janeiro 2013 a Janeiro 2016

Consultant

Rio de Janeiro

OSX do Brasil S.A. (Grupo EBX) - www.osx.com.br

July 2012 – January 2013

Of counsel

São Paulo e Belo Horizonte

Ribeiro de Oliveira Advogados

Mars 2011 to 2012

Managing Partner

São Paulo e Belo Horizonte

Ribeiro de Oliveira Advogados

2000 - 2010

Managing partner from 2005 to 2010, during which time led a team of up to 25 lawyers and coordinated the implementation of Business Process Management (BPM), knowledge management, and merit-based remuneration. During the same period, was responsible for:

- Contract negotiation and management - Negotiated and managed contracts in complex operations with companies such as GE, Petrobras, MPX, Vale, Siemens, Odebrecht, Andrade Gutierrez, and CSN, among others.
- Public tenders and infrastructure bids - Experience in public tenders for infrastructure projects, from negotiating the corporate structure of multinational consortia to filing lawsuits and administrative appeals with the Courts of Accounts.
- Litigation and Arbitration - Responsible for negotiating claims, litigation, and arbitration for the aforementioned clients.

Non-executive officer

Belo Horizonte e Rio de Janeiro

Petronas Lubrificantes Brasil S.A. (former FL do Brasil S.A.)

2007 - 2008

- Non-executive statutory director representing the Italian parent company in the society.

Lawyer

São Paulo e Belo Horizonte

Ribeiro de Oliveira Advogados Associados

1990 - 2000

- As a Senior Lawyer, was responsible for over 400 administrative and judicial cases (civil, commercial, and tax) representing Fiat Automóveis do Brasil S.A., CNH Latino Americana, Comau – Geico, Banco Fiat, Banco Fides, Fiat do Brasil S.A., Fiat Finanças, among others.

Languages: English, Italian, French and Portuguese (native).

Further information

For further information about infrastructure projects worked on, lectures given, courses, publications, associations, etc., please refer to the public profiles on LinkedIn and Instagram at the following addresses: www.linkedin.com/in/pedroribeirodeoliveira and [advogacia_pedro_ribeiro](https://www.instagram.com/advogacia_pedro_ribeiro), respectively.